Anatomy of a Trial
One-Day Bootcamp Trial Training for Law Students and Young Lawyers

Case of the day:
Sacco and Vanzetti

May 19, 2016
8:00 am – 5:30 pm
University of Memphis
School of Law
Wade Auditorium
Memphis, TN

7.5 hours General / 2 hours Dual / CLE credit Pending

Presented by:
The American College of Trial Lawyers

Presented with the support of the:
ABA Litigation Section and Memphis Bar Association; Federal Bar Association, Memphis/Mid-South Chapter; and the National Bar Association, Ben J. Jones Chapter

For more information and registration, please visit
www.memphisbar.org

Cost of Seminar: $175

A one-day trial training bootcamp featuring star trial lawyers from Memphis and across the United States. Based on the real trial of Sacco and Vanzetti, this training will cover topics including case analysis, theory of the case, civility, opening statements, direct examination, cross-examination, and closing arguments.
Anatomy of a Trial
Case of Sacco and Vanzetti Program Schedule
Presented by the Litigation Institute for Trial Training (“LITT”)

**Morning Session**

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<tr>
<th>Time</th>
<th>Event</th>
<th>Speakers</th>
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<tr>
<td>8:00 am – 8:15 am</td>
<td>Call to Order, Opening Remarks, and Welcome</td>
<td>Albert C. Harvey, Esq., Lewis Thomason, P.C.; Paul Mark Sandler, Esq., Shapiro Sher Guinot &amp; Sandler</td>
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<tr>
<td>8:15 am – 8:45 am</td>
<td>Discussion of Case Analysis, Theory of the Case, Civility, and Professionalism</td>
<td>Hon. Bernice B. Donald, U.S. Court of Appeals for the Sixth Circuit; Michael P. Lynn, Esq., Lynn Tillotson Pinker &amp; Cox, LLP; Paul Mark Sandler, Esq., Shapiro Sher Guinot &amp; Sandler; Harriett Miller Halmon, Assistant U.S. Attorney (Ret.); Albert C. Harvey, Esq., Lewis Thomason P.C.</td>
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<td>8:45 am – 9:10 am</td>
<td>Lecture: Opening Statement</td>
<td>David Wade, Esq., Martin Tate Morrow &amp; Marston, P.C.</td>
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<td>9:10 am – 9:40 am</td>
<td>Demonstration of Opening Statement</td>
<td>Laurence J. Laurenzi, Assistant U.S. Attorney</td>
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<td>10:15 am – 10:30 am</td>
<td>Break</td>
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<td>10:30 am – 11:05 am</td>
<td>Lecture on Direct Examination</td>
<td>Leo Bearman, Jr., Esq., Baker Donelson Berman Caldwell &amp; Berkowitz, P.C.</td>
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<td>11:05 am – 11:35 am</td>
<td>Demonstration of Direct Examination of Austin T. Reed</td>
<td>Paul Mark Sandler, Esq., Shapiro Sher Guinot &amp; Sandler, Baltimore, MD</td>
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<td>11:35 am – 12:15 pm</td>
<td>Panelists—Critique of Direct Examination; Questions and Answers</td>
<td>Robert L. Childers, Circuit Court of Shelby County; Leo Bearman, Jr., Esq., Baker Donelson Berman Caldwell &amp; Berkowitz, P.C.; Don Donati, Esq., Donati Law, Memphis, TN; Stephen Molo, Esq., Molo Lamken, LLP; Julianne Farnsworth, Esq., Farnsworth Law Firm, LLC</td>
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| 12:15 pm – 1:30 pm | Recess, Luncheon Panel Discussion: **What Judges Want from Trial Lawyers**  
Moderators: Albert C. Harvey, Esq., Lewis Thomason, Memphis, TN  
| 1:30 pm – 2:10 pm | Lecture on Cross-Examination  
Speaker: Stephen Molo, Esq., *Molo Lamken, LLP*, New York |
| 2:10 pm – 2:40 pm | Demonstration of Cross-Examination of Austin T. Reed  
Defendant: Michael Lynn, Esq., *Lynn Tillotson Pinker & Cox, LLP*, Dallas, TX |
| 2:40 pm – 3:15 pm | Panelists—Critique of Cross-Examination; Questions and Answers  
Moderator: Leo Bearman, Jr. Esq., *Baker Donelson Bearman, Caldwell & Berkowitz*, P.C., Memphis, TN  
| 3:15 pm – 3:30 pm | Break |
| 3:30 pm – 3:45 pm | Lecture on Closing Arguments  
Speaker: Hon. Bernice B. Donald, *U.S. Court of Appeals for the Sixth Circuit* |
| 3:45 pm – 4:00 pm | Demonstration of Closing Arguments |
| 4:15 pm – 4:30 pm | State: Julianne Farnsworth, Esq., *Farnsworth Law Firm, LLC, Charleston, SC* |
| 4:30 pm – 4:45 pm | Defendant: Leslie I. Ballin, Esq., *Ballin Ballin & Fishman, P.C.*, Memphis, TN |
| 4:45 pm – 5:00 pm | Panelists—Critique of Closing Arguments; Questions and Answers  
Moderator: Hon. Bernice B. Donald, *U.S. States Court of Appeals for the Sixth Circuit*  
| 5:00 pm – 5:15 pm | Concluding Lecture—Twelve Secrets of Persuasive Argument  
Speaker: Paul Mark Sandler, Esq., *Shapiro Sher Guinot & Sandler*, Baltimore, MD |
| 5:15 pm – 5:30 pm | Closing Remarks  
Speakers: Paul Mark Sandler, Esq., *Shapiro Sher Guinot & Sandler*, Baltimore, MD, and Albert C. Harvey, Esq., *Lewis Thomason*, Memphis TN |