

# Anatomy of a Trial

*One-Day Bootcamp Trial Training for Law Students and Young Lawyers*

**Case of the day:**

## Sacco and Vanzetti

**May 19, 2016**

**8:00 am – 5:30 pm**

University of Memphis

School of Law

Wade Auditorium

Memphis, TN

7.5 hours General /

2 hours Dual / CLE credit Pending

Presented by:  
The American  
College of Trial  
Lawyers

Presented with the support of the:  
ABA Litigation Section and Memphis  
Bar Association; Federal Bar Association,  
Memphis/Mid-South Chapter; and the  
National Bar Association, Ben J. Jones  
Chapter

For more information and registration, please visit  
[www.memphisbar.org](http://www.memphisbar.org)

Cost of Seminar: \$175



*A one-day trial training bootcamp featuring star trial lawyers from Memphis and across the United States. Based on the real trial of Sacco and Vanzetti, this training will cover topics including case analysis, theory of the case, civility, opening statements, direct examination, cross-examination, and closing arguments.*

# Anatomy of a Trial

## Case of Sacco and Vanzetti Program Schedule

Presented by the Litigation Institute for Trial Training ("LITT")

### Morning Session

8:00 am – 8:15 am

#### Call to Order, Opening Remarks, and Welcome

**Speakers:** Albert C. Harvey, Esq., *Lewis Thomason, P.C.*, Memphis, TN, and Paul Mark Sandler, Esq., *Shapiro Sher Guinot & Sandler*; Baltimore, MD

8:15 am – 8:45 am

#### Discussion of Case Analysis, Theory of the Case, Civility, and Professionalism

**Speakers:** Hon. Bernice B. Donald, *U.S. Court of Appeals for the Sixth Circuit*; Michael P. Lynn, Esq., *Lynn Tillotson Pinker & Cox, LLP*, Dallas, TX; Paul Mark Sandler, Esq., *Shapiro Sher Guinot & Sandler*, Baltimore, MD; Harriett Miller Halmon, *Assistant U.S. Attorney (Ret.)*, Memphis, TN; and Albert C. Harvey, Esq., *Lewis Thomason P.C.*, Memphis, TN

8:45 am – 9:10 am

#### Lecture: Opening Statement

**Speaker:** David Wade, Esq., *Martin Tate Morrow & Marston, P.C.*, Memphis TN

9:10 am – 9:40 am

#### Demonstration of Opening Statement

9:10 am – 9:25 am

**State:** Laurence J. Laurenzi, *Assistant U.S. Attorney*, Memphis, TN

9:25 am – 9:40 am

**Defendant:** Donald A. Donati, Esq., *Donati Law*, Memphis, TN

9:40 am – 10:15 am

#### Panelists—Critique of Opening Statement; Questions and Answers

**Moderator:** Hon. John T. Fowlkes, *U.S. District Court*, Memphis, TN  
**Speakers:** Michael P. Lynn, Esq., *Lynn Tillotson Pinker & Cox, LLP*, Dallas TX; David Wade, Esq., *Martin Tate Morrow & Marston, P.C.* Memphis, TN; William Haltom, Jr., Esq., *Lewis Thomason, P.C.*, Memphis, TN; and Marty R. Phillips, Esq., *Rainey Kizer Reviere & Bell, P.C.*, Jackson, TN

10:15 am – 10:30 am

#### Break

10:30 am – 11:05 am

#### Lecture on Direct Examination

**Speaker:** Leo Bearman, Jr., Esq., *Baker Donelson Berman Caldwell & Berkowitz, P.C.*, Memphis, TN

11:05 am – 11:35 am

#### Demonstration of Direct Examination of Austin T. Reed

**State:** Paul Mark Sandler, Esq., *Shapiro Sher Guinot & Sandler*, Baltimore, MD

11:35 am – 12:15 pm

#### Panelists—Critique of Direct Examination; Questions and Answers

**Moderator:** Hon. Robert L. Childers, *Circuit Court of Shelby County*  
**Speakers:** Leo Bearman, Jr., Esq., *Baker Donelson Bearman Caldwell & Berkowitz, P.C.*, Memphis, TN; Don Donati, Esq., *Donati Law*, Memphis, TN; Stephen Molo, Esq., *Molo Lamken, LLP*, New York; and Julianne Farnsworth, Esq., *Farnsworth Law Firm, LLC*, Charleston, SC

## Afternoon Session

12:15 pm – 1:30 pm	<b>Recess, Luncheon Panel Discussion: <i>What Judges Want from Trial Lawyers</i></b> <b>Moderators:</b> Albert C. Harvey, Esq., <i>Lewis Thomason</i> , Memphis, TN <b>Speakers:</b> Hon. Bernice B. Donald, <i>U.S. Court of Appeals for the Sixth Circuit</i> ; Hon. John T. Fowlkes, <i>U.S. District Court</i> , Memphis, TN; Hon. Robert L. Childers, <i>Circuit Court of Shelby County</i> , and Hon. Tu M. Pham, <i>Magistrate Judge, U.S. District Court</i> , Memphis, TN
1:30 pm – 2:10 pm	<b>Lecture on Cross-Examination</b> <b>Speaker:</b> Stephen Molo, Esq., <i>Molo Lamken, LLP</i> , New York
2:10 pm – 2:40 pm	<b>Demonstration of Cross-Examination of Austin T. Reed</b> <b>Defendant:</b> Michael Lynn, Esq., <i>Lynn Tillotson Pinker &amp; Cox, LLP</i> , Dallas, TX
2:40 pm – 3:15 pm	<b>Panelists—Critique of Cross-Examination; Questions and Answers</b> <b>Moderator:</b> Leo Bearman, Jr. Esq., <i>Baker Donelson Bearman, Caldwell &amp; Berkowitz, P.C.</i> Memphis, TN <b>Speakers:</b> Stephen Molo, Esq., <i>Molo Lamken, LLP</i> , New York, Marty Philips, Esq., <i>Rainey Kizer Reviere &amp; Bell, P.C.</i> Jackson, TN; Dorothy Pounders Coleman, Memphis, TN; and Glen Reid Jr., Esq., <i>Wyatt, Tarrant &amp; Combs</i> , Memphis, TN
3:15 pm – 3:30 pm	<b>Break</b>
3:30 pm – 3:45 pm	<b>Lecture on Closing Arguments</b> <b>Speaker:</b> Hon. Bernice B. Donald, <i>U.S. Court of Appeals for the Sixth Circuit</i>
3:45 pm – 4:00 pm	<b>Demonstration of Closing Arguments</b>
4:15 pm – 4:30 pm	<b>State:</b> Julianne Farnsworth, Esq., <i>Farnsworth Law Firm, LLC</i> , Charleston, SC
4:30 pm – 4:45 pm	<b>Defendant:</b> Leslie I. Ballin, Esq., <i>Ballin Ballin &amp; Fishman, P.C.</i> Memphis, TN
4:45 pm – 5:00 pm	<b>Panelists—Critique of Closing Arguments; Questions and Answers</b> <b>Moderator:</b> Hon. Bernice B. Donald, <i>U.S. States Court of Appeals for the Sixth Circuit</i> <b>Speakers:</b> Dorothy Pounders Coleman, Memphis, TN; Glen Reid, Jr., Esq., <i>Wyatt Tarrant &amp; Combs</i> , Memphis, TN; Marty R. Phillips, Esq., <i>Rainey Kizer Reviere &amp; Bell, P.C.</i> Jackson, TN, and William H. Haltom, Jr., Esq., <i>Lewis Thomason</i> , Memphis, TN
5:00 pm – 5:15 pm	<b>Concluding Lecture—Twelve Secrets of Persuasive Argument</b> <b>Speaker:</b> Paul Mark Sandler, Esq., <i>Shapiro Sher Guinot &amp; Sandler</i> , Baltimore, MD
5:15 pm – 5:30 pm	<b>Closing Remarks</b> <b>Speakers:</b> Paul Mark Sandler, Esq., <i>Shapiro Sher Guinot &amp; Sandler</i> , Baltimore, MD, and Albert C. Harvey, Esq., <i>Lewis Thomason</i> , Memphis TN

